

INCREASE THE VALUE FOR MONEY **WITH ARGENTA PUBLIC FINANCING**

Argenta recognizes that to many public entities, bonding is the desired and most familiar fundraising method for public projects. However, the Argenta Process provides an alternative to bonding that public entities may find attractive in certain situations. Through a Public-Private Partnership, Argenta leverages the private procurement process to achieve shorter project time lines and significantly lower project costs. Through this private project delivery method, the mandatory competitive public process that results in increased inflationary costs is avoided. The Argenta Process also decreases risk associated with hidden construction costs (change orders), time overruns, and suboptimal project management and performance.

Public projects financed through the Argenta Process demonstrate that the Argenta cost of capital is competitive with the cost of capital associated with the traditional bonding process. These projects also realized accelerated completion times.

Argenta Advantages

- The process of creating the public/private relationship is straightforward and simple.
- The terms and costs of financing are quickly determinable. Funding can be in place within 90 days.
- The public entity still designs and works directly with contractors and architects to create a project that works for them.
- At the option of the public entity, they can exit the public/private partnership arrangement during the agreement term by refinance.
- The public entity owns the project for no additional cost at the end of the term.
- The public entity is relieved of change order and other project completion risks.

“Value for money is based on the theory that the private sector brings in benefits and efficiencies that outweigh its higher borrowing costs. In analyzing value for money, it must be recognized that lowest price does not always mean best value.”

– Deloitte research study,
“Closing the Infrastructure Gap: The Role of
Public-Private Partnerships,” pg. 31

Why Partner With Argenta On Your Next Public Project?

- To take advantage of the five year low in construction cost savings that might not be available in six months to a year.
- To get your project completed sooner.
- To use the Argenta process to get a project started now, with the option to refinance in the future.
- To have a no hassle project, completed on time with no change orders.
- To complete projects now that can't be currently funded by the muni bond process.

